



10 December 2021

*Hong Kong:* A record number of submissions were received from across the region this year.

Although the average number of key deals submitted per bank was marginally lower than usual (*following the minimising of self-led or related party deals – with 4 exceptions\**), more banks participated than ever before.

Following an intensive 7-day review, please refer to the awards outcome announcement for the **15<sup>th</sup> Annual Best Deal & Solution Awards 2021**

The awards outcome this year is especially momentous, considering the challenging operating environment for corporate, commercial and investment banks - as well as financial media companies.

Given the ongoing situation with Covid-19 and the evolving social distancing norms, most hotel venues are unable to host regional events. We have therefore prepared **2 options** to ensure the secure delivery of the awards plaques, along with the unlimited licensing use of the *awards logo* ©, *company name* © and *awards category* ©.

Many congratulations on the award(s).

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**Note:** *The special early-bird rate (expires on Friday, 24 December 2021).*



## **BONDS:**

### **BEST LOCAL CURRENCY BOND DEAL OF THE YEAR & MOST INNOVATIVE DEAL OF THE YEAR**

CP All PCL's THB66 billion (US\$2.1 billion) Senior Unsecured Bonds

**Joint Lead Arrangers & Joint Bookrunners:** *Bangkok Bank, Bank of Ayudhya, Kasikornbank, Siam Commercial Bank, Kiatnakin Phatra Securities, CIMB Thai, Krungthai Bank, Maybank Kim Eng, TMBThanachart Bank & UOB*

### **BEST ONLINE BOND OFFERING OF THE YEAR & BEST BOND DEAL FOR RETAIL INVESTORS IN SOUTHEAST ASIA**

Astrea VI Pte. Ltd's US\$643 million of Asset-Backed Securities\*

**Lead Managers and Underwriters:** *Credit Suisse, DBS Bank & Standard Chartered*

**Sub-Placement Agent:** *Philip Capital*

### **BEST RETAIL DOLLAR BOND DEAL OF THE YEAR & BEST SOVEREIGN BOND DEAL OF THE YEAR**

Republic of the Philippines (Bureau of the Treasury)'s US\$1.59 billion Retail Dollar Bonds

**Joint Lead Issue Managers:** *Development Bank of the Philippines & Land Bank of the Philippines*  
**Joint Issue Managers:** *BDO Capital & Investment Corporation, BPI Capital Corporation, China Bank Capital Corporation, First Metro Investment Corporation, RCBC Capital Corporation, SB Capital Investment Corporation Standard Chartered Bank & Union Bank of the Philippines*

### **BEST LOCAL BOND IN VIETNAM**

Thaco & Thagrigo's VND4800 billion (US\$210 million) Non-Convertible Bond

**Sole Advisor:** *VPS Securities*

## ISLAMIC FINANCE/ESG:

### **BEST SUSTAINABILITY-LINKED TRANSACTION & BEST ESG-LINKED FINANCING DEAL OF THE YEAR**

Indorama Ventures' THB10,000 million Sustainability-linked Bond

**Joint Lead Arrangers and Joint Bookrunners:** *Bangkok Bank, Kasikornbank, Krungthai Bank, Siam Commercial Bank & HSBC*

### **BEST ASEAN GREEN SRI SUKUK & BEST SRI SUKUK**

SME Bank's RM3 billion ASEAN Sustainability Islamic MTN Programme - RM500 million Sustainability IMTNs

**Principal Adviser, Lead Arranger:** *RHB Investment Bank*

**Joint Lead Managers:** *AmInvestment Bank, CIMB, Maybank Investment Bank & RHB Investment Bank*

### **MOST INNOVATIVE ISLAMIC FINANCE DEAL OF THE YEAR & BEST ISLAMIC FINANCE DEAL OF THE YEAR**

Zamarad Assets Bhd's RM2 billion (US\$478.3 million) Asset-Backed Securitisation Sukuk Programme - Tranche 6

**Joint Principal Advisers, Joint Lead Arrangers & Joint Lead Managers:** *AmInvestment Bank, CIMB & Hong Leong Investment Bank*

### **BEST CORPORATE SUKUK OF THE YEAR**

Tenaga Nasional Bhd's RM3 billion (US\$709.9 million) Sukuk Wakalah Issuance\*

**Joint Lead Managers:** *Affin Hwang Investment Bank, AmInvestment Bank & CIMB*

### **BEST SUKUK IJARAH DEAL OF THE YEAR**

AC First Genesis Bhd's RM785 million (First Tranche Sukuk Ijarah) as part of & up to RM3 billion Programme

**Joint Principal Advisers, Joint Lead Arrangers and Joint Lead Managers:** *MIDF Amanah Investment Bank and Hong Leong Investment Bank*

**Joint Lead Manager:** *Maybank Investment Bank*

### **BEST SUKUK MUSHARAKAH & SUKUK MURABAHAH DEAL OF THE YEAR**

Exsim Capital Resources Bhd's RM323 million (US\$76.4 million) for Sukuk Musharakah & Up to RM80 million (US\$18.9 million) for Sukuk Murabahah

**Lead Arranger:** *UOB (Malaysia)*

**Financial Adviser & Deal Structurer:** *NewParadigm Capital Markets*

**BEST UNRATED SUKUK OF THE YEAR & BEST LOCAL CURRENCY SUKUK OF THE YEAR**

Khazanah Nasional Bhd's Dual US\$400 million & US\$600 million Senior Unsecured Sukuks\*

**Joint Bookrunners:** *CIMB, DBS Bank, JPMorgan, MUFG & OCBC Bank*

**Joint Lead Managers:** *CIMB, DBS Bank, JPMorgan, MUFG, OCBC Bank, KFH Capital & Warba Bank*

**BEST LOCAL CURRENCY SUKUK OF THE YEAR & MOST INNOVATIVE ISLAMIC FINANCE DEAL OF THE YEAR**

Infracap Resources Bhd's RM15 billion Sukuk Murabahah Programme & Sukuk Murabahah RM5,750 million (US\$1.37 billion) issuance

**Joint Principal Advisers, Joint Lead Arrangers, Joint Lead Managers:** *Hong Leong Investment Bank, OCBC Bank (Malaysia) & UOB (Malaysia)*



## EQUITY:

### **BEST DEAL OF THE YEAR & BEST IPO FOR RETAIL INVESTORS IN SOUTHEAST ASIA**

PTT Oil & Retail Business PCL's THB54,000 million (US\$1,602 million) IPO

**Joint Global Coordinators, Bookrunners and Lead Managers:** *BofA Securites, Bualuang Securities, Finansia, JPMorgan, KSecurities, Morgan Stanley, Kiatnakin Phatra Securities & TISCO*

**Joint International Coordinators, Bookrunners and Lead Managers:** *BofA Securites, JPMorgan & Morgan Stanley*

**Joint Domestic Coordinators, Bookrunners and Lead Managers:** *Bualuang Securities, Finansia, KSecurities, Kiatnakin Phatra Securities & TISCO*

### **BEST EQUITY DEAL OF THE YEAR IN THE PHILIPPINES**

MREIT, Inc.'s US\$305.8 million IPO

**Joint Global Coordinators and Joint Bookrunners:** *BDO Capital & Investment Corporation, Credit Suisse, DBS Bank*

**International Bookrunners:** *Credit Suisse, DBS Bank, CLSA*

**Domestic Lead Underwriter:** *BDO Capital & Investment Corporation*

**Domestic Co-Lead Underwriters:** *First Metro Investment Corporation, Investment & Capital Corporation of the Philippines, RCBC Capital Corporation, SB Capital Investment Corporation*

### **BEST EQUITY/IPO DEAL OF THE YEAR IN INDONESIA**

PT Dayamitra Telekomunikasi's US\$1.3 billion IPO

**Joint Global Coordinators:** *HSBC, JPMorgan, Morgan Stanley, PT BRI Danareksa Sekuritas & PT Mandiri Sekuritas*

### **BEST EQUITY/IPO DEAL OF THE YEAR IN MALAYSIA**

CTOS Digital Bhd's RM1.2 billion IPO

**Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters, and Joint Underwriters:** *Maybank Kim Eng & RHB Investment Bank*

**Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters:** *AmInvestment Bank*

**Joint Global Coordinator and Joint Bookrunner:** *Credit Suisse*



### **BEST EQUITY/IPO DEAL OF THE YEAR IN THAILAND**

Kerry Express (Thailand) PCL's THB 8,400 million (US\$277 million) IPO

**Joint Global Coordinators, Bookrunners and Lead Managers:** *Citigroup, Credit Suisse, Maybank Kim Eng, SCB Securities*

**Joint Domestic Coordinators, Bookrunners and Lead Managers:** *Maybank Kim Eng, SCB Securities*

**Joint International Coordinators, Bookrunners and Lead Managers:** *Citigroup, Credit Suisse*

### **BEST EQUITY/IPO DEAL OF THE YEAR IN VIETNAM**

An Binh Bank's US\$360 million IPO

*Exclusive Advisor:* VCSC Securities

### **BEST EQUITY/IPO DEAL OF THE YEAR IN SOUTHEAST ASIA**

Ngern Tid Lor's THB33.1 billion (US\$1.1 billion) IPO

**Joint International Bookrunners and Local Co-Underwriters:** *CIMB, KSecurities, Morgan Stanley, Kiatnakin Phatra Securities, UBS & Siam Commercial Bank*

### **BEST IPO DEAL OF THE YEAR IN THE PHILIPPINES**

Monde Nissin Corp's PHP55.8 billion IPO

**Local Lead Underwriters & Joint Bookrunners:** *First Metro Investment Corporation, BDO Capital & Investment Corporation, BPI Capital Corporation*

### **BEST SECONDARY DEAL OF THE YEAR**

PT Bank Rakyat Indonesia's US\$6.72 billion Rights Offering\*

**Joint Global Coordinators:** *PT BRI Danareksa Sekuritas, Citi, Credit Suisse, and Mandiri Sekuritas*



## **M&A:**

### **BEST DOMESTIC M&A DEAL OF THE YEAR (Indonesia) & BEST DEAL FOR MINORITY SHAREHOLDERS IN SOUTHEAST ASIA**

US\$16.78 billion PT Bank Syariah Indonesia's three way merger of PT Bank BNI Syariah, PT Bank Syariah Mandiri & PT Bank BRI Syariah

**Sole Advisor:** *PT Bahana Securities*

### **BEST DOMESTIC M&A DEAL OF THE YEAR IN SOUTHEAST ASIA - DISPOSAL**

IJM Corporation Bhd's US\$364.17 million (RM1.53 billion) Disposal of 56% Equity Interest in IJM Plantations Bhd

**Principal Adviser:** *AmInvestment Bank*

**Independent Adviser:** *Mercury Securities*

### **BEST DOMESTIC M&A DEAL OF THE YEAR IN SOUTHEAST ASIA - ACQUISITION**

Acquisition of IJM Plantations Bhd by Kuala Lumpur Kepong Bhd for up to RM2.73 Billion (US\$657.9 million)

**Sole Principal Adviser:** *RHB Investment Bank*

### **BEST DOMESTIC M&A DEAL OF THE YEAR (Thailand)**

*Makro's US\$6.8 billion (THB 218 billion) Acquisition of Lotus*

**Joint Financial Advisers:** *Bualuang Securities, Siam Commercial Bank, JPMorgan & UBS*

### **BEST DOMESTIC M&A DEAL OF THE YEAR (Vietnam)**

US\$1400 million transfer of 49% charter capital from the owner of FE Credit (VP Bank) to SMBC Consumer Finance Company

**Exclusive Adviser to FE Credit-VP Bank:** *VCSC Securities*

### **BEST CROSS BORDER M&A DEAL OF THE YEAR (Thailand)**

C.P. Group's US\$10.58 billion (THB 338 billion) Acquisition of Tesco Thailand and Malaysia

**Joint Financial Advisors to the acquirer and Joint Lead Arrangers for Acquisition Financing:** *Siam Commercial Bank, JPMorgan, Quant Group & UBS*

### **BEST CROSS BORDER M&A DEAL OF THE YEAR (Vietnam)**

Pharmacy's US\$100 million Convertible Bond, Private Placement and Secondary Shares

**Sole Advisor:** *SSI*



## **TRANSACTION BANKING:**

### **BEST CASH MANAGEMENT SOLUTION & BEST DIGITAL BANKING PLATFORM**

*Bangkok Bank's Electronic Cash Management Platform for Myanmar & Cambodia*

### **BEST CASH MANAGEMENT SOLUTION & BEST LIQUIDITY MANAGEMENT SOLUTION**

*Bank Negara Indonesia's Notional Pooling for PLN*

### **BEST CASH MANAGEMENT SOLUTION**

*UOB Malaysia's Swoon Lea Credit receivables, payables and information management solution*

### **BEST CASH MANAGEMENT SOLUTION & BEST RECEIVABLES SOLUTION**

*BDO's cash-recycling ATMs in 7-Eleven stores in the Philippines*

### **BEST BANKING API SOLUTION**

*Bank Negara Indonesia's API Digital Services*

### **BEST TRADE FINANCE SOLUTION**

*UOB Malaysia's customised Supplier Financing Program for Telekom Malaysia*





## **MARQUEE AWARDS:**

### **BEST BLOCKCHAIN-BACKED CAPITAL MARKETS PLATFORM 2021**

*ADDX*

### **BEST STOCK EXCHANGE IN SOUTHEAST ASIA 2021**

*Philippines Stock Exchange*

### **BEST CENTRAL SECURITIES DEPOSITORY IN SOUTHEAST ASIA 2021**

*PT Kustodian Sentral Efek Indonesia (KSEI)*

### **BEST BOND HOUSE IN SOUTHEAST ASIA 2021**

*DBS Bank*

### **BEST EQUITY HOUSE IN SOUTHEAST ASIA 2021**

*Maybank Investment Bank*

### **BEST RINGGIT SUKUK HOUSE IN MALAYSIA 2021**

*CIMB*

### **BEST SOCIAL IMPACT ISLAMIC FINANCE HOUSE 2021**

*CIMB Islamic Bank*

### **BEST SUSTAINABLE FINANCE HOUSE 2021**

*DBS Bank*

### **ACHIEVEMENT AWARD FOR CONTRIBUTION TO LOCAL CAPITAL MARKET:**

*Mr Eduardo Francisco, President, BDO Capital & Investment Corporation.*

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## BORROWER & ISSUER PLAQUES

The following 21 companies (borrowers/issuers) will also receive a separate plaque for their respective deal. The plaque will contain the following information, along with the award category as well as list of banks involved. To order a commemorative plaque on behalf of your client, please email [awards@whatinvestorswant.com](mailto:awards@whatinvestorswant.com)

Please note that all issuer plaques are on a first-come-basis, and only 1 will be issued per deal.

### MALAYSIA

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